



Continental Life Insurance Company of Brentwood, Tennessee

An Aetna Company

Medicare Supplement Rates

Alabama

Effective March 2022

7% household discount available

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are attained age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- Open Enrollment and Guaranteed Issue use preferred rates
- For rates over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Producer Guide and Drug List for important underwriting information.

Need help?

Contact the Agent Services team at **866-272-6630** or go to **aetnaseniorproducts.com** (agent side).

Modal premium options

Semi-AnnualAnnual x .52
 Quarterly.....Annual x .265
 Monthly Electronic Funds Transfer (EFT)Annual x .0833

Calculating rates

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Annual premium (found on agent rate card)
 x Modal factor
 = **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 7% household discount

Modal premium
 x Discount (.93)
 = **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .93 = \$146.3355 (\$146.34)

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
 + Application fee
 = **Total initial premium** (amount of check with application or initial bank draft)

Example: \$146.34 + \$20 = \$166.34

Mobile rate quote app available

You can get a real-time quote for all of our products by downloading our free mobile app. To get started, just search for "Quotes on the go" on either the Apple App Store or Android Play Store.

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ATTAINED AGE	PLAN A		ZIP CODES 350-352							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,492	124.28	1,714	142.78	1,658	138.11	1,906	158.77		
66	1,492	124.28	1,714	142.78	1,658	138.11	1,906	158.77		
67	1,492	124.28	1,714	142.78	1,658	138.11	1,906	158.77		
68	1,507	125.53	1,733	144.36	1,675	139.53	1,927	160.52		
69	1,542	128.45	1,774	147.77	1,713	142.69	1,970	164.10		
70	1,582	131.78	1,818	151.44	1,757	146.36	2,022	168.43		
71	1,629	135.70	1,875	156.19	1,810	150.77	2,081	173.35		
72	1,680	139.94	1,931	160.85	1,866	155.44	2,146	178.76		
73	1,735	144.53	1,996	166.27	1,928	160.60	2,216	184.59		
74	1,796	149.61	2,066	172.10	1,996	166.27	2,295	191.17		
75	1,859	154.85	2,138	178.10	2,065	172.01	2,375	197.84		
76	1,924	160.27	2,213	184.34	2,138	178.10	2,459	204.83		
77	1,992	165.93	2,291	190.84	2,213	184.34	2,544	211.92		
78	2,059	171.51	2,367	197.17	2,288	190.59	2,631	219.16		
79	2,124	176.93	2,444	203.59	2,359	196.50	2,713	225.99		
80	2,191	182.51	2,520	209.92	2,434	202.75	2,800	233.24		
81	2,260	188.26	2,599	216.50	2,512	209.25	2,888	240.57		
82	2,327	193.84	2,675	222.83	2,584	215.25	2,972	247.57		
83	2,398	199.75	2,758	229.74	2,665	221.99	3,063	255.15		
84	2,468	205.58	2,839	236.49	2,743	228.49	3,154	262.73		
85	2,558	213.08	2,941	244.99	2,843	236.82	3,270	272.39		
86	2,631	219.16	3,026	252.07	2,924	243.57	3,363	280.14		
87	2,706	225.41	3,111	259.15	3,007	250.48	3,458	288.05		
88	2,781	231.66	3,199	266.48	3,091	257.48	3,554	296.05		
89	2,859	238.15	3,287	273.81	3,176	264.56	3,653	304.29		
90	2,938	244.74	3,378	281.39	3,262	271.72	3,753	312.62		

ATTAINED AGE	PLAN B		ZIP CODES 350-352							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,723	143.53	1,981	165.02	1,914	159.44	2,201	183.34		
66	1,723	143.53	1,981	165.02	1,914	159.44	2,201	183.34		
67	1,723	143.53	1,981	165.02	1,914	159.44	2,201	183.34		
68	1,740	144.94	2,000	166.60	1,932	160.94	2,223	185.18		
69	1,780	148.27	2,048	170.60	1,979	164.85	2,275	189.51		
70	1,828	152.27	2,102	175.10	2,031	169.18	2,336	194.59		
71	1,883	156.85	2,164	180.26	2,092	174.26	2,406	200.42		
72	1,941	161.69	2,232	185.93	2,157	179.68	2,479	206.50		
73	2,006	167.10	2,305	192.01	2,227	185.51	2,561	213.33		
74	2,076	172.93	2,387	198.84	2,305	192.01	2,651	220.83		
75	2,147	178.85	2,468	205.58	2,384	198.59	2,743	228.49		
76	2,223	185.18	2,557	213.00	2,471	205.83	2,842	236.74		
77	2,301	191.67	2,646	220.41	2,557	213.00	2,940	244.90		
78	2,379	198.17	2,735	227.83	2,643	220.16	3,040	253.23		
79	2,453	204.33	2,822	235.07	2,726	227.08	3,133	260.98		
80	2,530	210.75	2,910	242.40	2,810	234.07	3,232	269.23		
81	2,610	217.41	3,000	249.90	2,900	241.57	3,336	277.89		
82	2,687	223.83	3,091	257.48	2,985	248.65	3,433	285.97		
83	2,772	230.91	3,187	265.48	3,078	256.40	3,540	294.88		
84	2,852	237.57	3,280	273.22	3,170	264.06	3,643	303.46		
85	2,955	246.15	3,397	282.97	3,283	273.47	3,775	314.46		
86	3,040	253.23	3,495	291.13	3,378	281.39	3,885	323.62		
87	3,126	260.40	3,596	299.55	3,474	289.38	3,995	332.78		
88	3,214	267.73	3,695	307.79	3,571	297.46	4,106	342.03		
89	3,303	275.14	3,797	316.29	3,670	305.71	4,221	351.61		
90	3,393	282.64	3,903	325.12	3,770	314.04	4,336	361.19		

ATTAINED AGE	PLAN F		ZIP CODES 350-352							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,972	164.27	2,267	188.84	2,191	182.51	2,520	209.92		
66	1,972	164.27	2,267	188.84	2,191	182.51	2,520	209.92		
67	1,972	164.27	2,267	188.84	2,191	182.51	2,520	209.92		
68	1,993	166.02	2,292	190.92	2,214	184.43	2,546	212.08		
69	2,039	169.85	2,344	195.26	2,263	188.51	2,604	216.91		
70	2,093	174.35	2,407	200.50	2,326	193.76	2,674	222.74		
71	2,156	179.59	2,478	206.42	2,394	199.42	2,754	229.41		
72	2,223	185.18	2,557	213.00	2,471	205.83	2,842	236.74		
73	2,295	191.17	2,640	219.91	2,549	212.33	2,932	244.24		
74	2,376	197.92	2,732	227.58	2,640	219.91	3,036	252.90		
75	2,459	204.83	2,827	235.49	2,731	227.49	3,141	261.65		
76	2,545	212.00	2,927	243.82	2,828	235.57	3,253	270.97		
77	2,633	219.33	3,028	252.23	2,927	243.82	3,365	280.30		
78	2,723	226.83	3,131	260.81	3,025	251.98	3,478	289.72		
79	2,808	233.91	3,230	269.06	3,121	259.98	3,589	298.96		
80	2,897	241.32	3,331	277.47	3,219	268.14	3,703	308.46		
81	2,989	248.98	3,437	286.30	3,322	276.72	3,821	318.29		
82	3,077	256.31	3,539	294.80	3,419	284.80	3,931	327.45		
83	3,173	264.31	3,649	303.96	3,526	293.72	4,054	337.70		
84	3,265	271.97	3,754	312.71	3,627	302.13	4,172	347.53		
85	3,382	281.72	3,889	323.95	3,760	313.21	4,323	360.11		
86	3,479	289.80	4,001	333.28	3,868	322.20	4,447	370.44		
87	3,578	298.05	4,117	342.95	3,976	331.20	4,572	380.85		
88	3,679	306.46	4,231	352.44	4,088	340.53	4,702	391.68		
89	3,781	314.96	4,349	362.27	4,202	350.03	4,833	402.59		
90	3,886	323.70	4,469	372.27	4,319	359.77	4,966	413.67		

ATTAINED AGE	PLAN G		ZIP CODES 350-352							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,709	142.36	1,964	163.60	1,897	158.02	2,182	181.76		
66	1,709	142.36	1,964	163.60	1,897	158.02	2,182	181.76		
67	1,709	142.36	1,964	163.60	1,897	158.02	2,182	181.76		
68	1,727	143.86	1,987	165.52	1,919	159.85	2,207	183.84		
69	1,766	147.11	2,031	169.18	1,963	163.52	2,257	188.01		
70	1,813	151.02	2,084	173.60	2,014	167.77	2,317	193.01		
71	1,866	155.44	2,146	178.76	2,074	172.76	2,384	198.59		
72	1,926	160.44	2,214	184.43	2,139	178.18	2,459	204.83		
73	1,988	165.60	2,286	190.42	2,209	184.01	2,539	211.50		
74	2,058	171.43	2,366	197.09	2,286	190.42	2,628	218.91		
75	2,130	177.43	2,450	204.09	2,367	197.17	2,721	226.66		
76	2,204	183.59	2,535	211.17	2,450	204.09	2,817	234.66		
77	2,281	190.01	2,624	218.58	2,535	211.17	2,914	242.74		
78	2,359	196.50	2,714	226.08	2,622	218.41	3,015	251.15		
79	2,434	202.75	2,798	233.07	2,703	225.16	3,110	259.06		
80	2,509	209.00	2,886	240.40	2,789	232.32	3,207	267.14		
81	2,589	215.66	2,978	248.07	2,877	239.65	3,308	275.56		
82	2,666	222.08	3,065	255.31	2,962	246.73	3,406	283.72		
83	2,748	228.91	3,161	263.31	3,053	254.31	3,512	292.55		
84	2,828	235.57	3,252	270.89	3,143	261.81	3,614	301.05		
85	2,931	244.15	3,372	280.89	3,258	271.39	3,746	312.04		
86	3,015	251.15	3,466	288.72	3,349	278.97	3,851	320.79		
87	3,100	258.23	3,565	296.96	3,444	286.89	3,961	329.95		
88	3,187	265.48	3,665	305.29	3,541	294.97	4,073	339.28		
89	3,276	272.89	3,767	313.79	3,640	303.21	4,184	348.53		
90	3,366	280.39	3,871	322.45	3,740	311.54	4,302	358.36		

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- For rates over age 90, refer to Outline of Coverage

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ATTAINED AGE	PLAN G ZIP CODES 350-352							
	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	622	51.81	715	59.56	690	57.48	794	66.14
66	622	51.81	715	59.56	690	57.48	794	66.14
67	622	51.81	715	59.56	690	57.48	794	66.14
68	628	52.31	722	60.14	698	58.14	803	66.89
69	643	53.56	739	61.56	714	59.48	822	68.47
70	660	54.98	759	63.22	733	61.06	843	70.22
71	679	56.56	781	65.06	755	62.89	868	72.30
72	701	58.39	806	67.14	779	64.89	895	74.55
73	723	60.23	832	69.31	803	66.89	924	76.97
74	749	62.39	861	71.72	833	69.39	958	79.80
75	775	64.56	892	74.30	861	71.72	990	82.47
76	802	66.81	923	76.89	892	74.30	1,025	85.38
77	831	69.22	955	79.55	923	76.89	1,062	88.46
78	859	71.55	988	82.30	954	79.47	1,097	91.38
79	885	73.72	1,017	84.72	983	81.88	1,131	94.21
80	913	76.05	1,050	87.47	1,015	84.55	1,167	97.21
81	942	78.47	1,084	90.30	1,048	87.30	1,205	100.38
82	970	80.80	1,115	92.88	1,077	89.71	1,238	103.13
83	1,000	83.30	1,150	95.80	1,111	92.55	1,277	106.37
84	1,029	85.72	1,184	98.63	1,144	95.30	1,315	109.54
85	1,067	88.88	1,227	102.21	1,185	98.71	1,363	113.54
86	1,097	91.38	1,262	105.12	1,219	101.54	1,402	116.79
87	1,128	93.96	1,297	108.04	1,253	104.37	1,441	120.04
88	1,159	96.54	1,333	111.04	1,288	107.29	1,481	123.37
89	1,192	99.29	1,371	114.20	1,324	110.29	1,523	126.87
90	1,225	102.04	1,409	117.37	1,361	113.37	1,565	130.36

ATTAINED AGE	PLAN N ZIP CODES 350-352							
	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,099	91.55	1,264	105.29	1,222	101.79	1,405	117.04
66	1,099	91.55	1,264	105.29	1,222	101.79	1,405	117.04
67	1,099	91.55	1,264	105.29	1,222	101.79	1,405	117.04
68	1,139	94.88	1,310	109.12	1,266	105.46	1,455	121.20
69	1,185	98.71	1,363	113.54	1,318	109.79	1,515	126.20
70	1,231	102.54	1,415	117.87	1,367	113.87	1,573	131.03
71	1,274	106.12	1,464	121.95	1,415	117.87	1,627	135.53
72	1,318	109.79	1,515	126.20	1,464	121.95	1,684	140.28
73	1,362	113.45	1,566	130.45	1,513	126.03	1,740	144.94
74	1,408	117.29	1,619	134.86	1,564	130.28	1,799	149.86
75	1,453	121.03	1,671	139.19	1,615	134.53	1,857	154.69
76	1,500	124.95	1,724	143.61	1,666	138.78	1,915	159.52
77	1,550	129.12	1,783	148.52	1,722	143.44	1,981	165.02
78	1,602	133.45	1,843	153.52	1,781	148.36	2,048	170.60
79	1,653	137.69	1,901	158.35	1,837	153.02	2,113	176.01
80	1,709	142.36	1,965	163.68	1,898	158.10	2,183	181.84
81	1,762	146.77	2,026	168.77	1,957	163.02	2,251	187.51
82	1,815	151.19	2,087	173.85	2,016	167.93	2,319	193.17
83	1,870	155.77	2,150	179.10	2,078	173.10	2,390	199.09
84	1,926	160.44	2,215	184.51	2,139	178.18	2,460	204.92
85	1,994	166.10	2,294	191.09	2,216	184.59	2,548	212.25
86	2,052	170.93	2,359	196.50	2,280	189.92	2,623	218.50
87	2,110	175.76	2,426	202.09	2,344	195.26	2,695	224.49
88	2,170	180.76	2,495	207.83	2,410	200.75	2,772	230.91
89	2,229	185.68	2,564	213.58	2,477	206.33	2,849	237.32
90	2,292	190.92	2,635	219.50	2,546	212.08	2,928	243.90

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ATTAINED AGE	PLAN A		ALL OTHER ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,320	109.96	1,517	126.37	1,467	122.20	1,687	140.53		
66	1,320	109.96	1,517	126.37	1,467	122.20	1,687	140.53		
67	1,320	109.96	1,517	126.37	1,467	122.20	1,687	140.53		
68	1,334	111.12	1,534	127.78	1,482	123.45	1,705	142.03		
69	1,365	113.70	1,570	130.78	1,516	126.28	1,743	145.19		
70	1,400	116.62	1,609	134.03	1,555	129.53	1,789	149.02		
71	1,442	120.12	1,659	138.19	1,602	133.45	1,842	153.44		
72	1,487	123.87	1,709	142.36	1,651	137.53	1,899	158.19		
73	1,535	127.87	1,766	147.11	1,706	142.11	1,961	163.35		
74	1,589	132.36	1,828	152.27	1,766	147.11	2,031	169.18		
75	1,645	137.03	1,892	157.60	1,827	152.19	2,102	175.10		
76	1,703	141.86	1,958	163.10	1,892	157.60	2,176	181.26		
77	1,763	146.86	2,027	168.85	1,958	163.10	2,251	187.51		
78	1,822	151.77	2,095	174.51	2,025	168.68	2,328	193.92		
79	1,880	156.60	2,163	180.18	2,088	173.93	2,401	200.00		
80	1,939	161.52	2,230	185.76	2,154	179.43	2,478	206.42		
81	2,000	166.60	2,300	191.59	2,223	185.18	2,556	212.91		
82	2,059	171.51	2,367	197.17	2,287	190.51	2,630	219.08		
83	2,122	176.76	2,441	203.34	2,358	196.42	2,711	225.83		
84	2,184	181.93	2,512	209.25	2,427	202.17	2,791	232.49		
85	2,264	188.59	2,603	216.83	2,516	209.58	2,894	241.07		
86	2,328	193.92	2,678	223.08	2,588	215.58	2,976	247.90		
87	2,395	199.50	2,753	229.32	2,661	221.66	3,060	254.90		
88	2,461	205.00	2,831	235.82	2,735	227.83	3,145	261.98		
89	2,530	210.75	2,909	242.32	2,811	234.16	3,233	269.31		
90	2,600	216.58	2,989	248.98	2,887	240.49	3,321	276.64		

ATTAINED AGE	PLAN B		ALL OTHER ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,525	127.03	1,753	146.02	1,694	141.11	1,948	162.27		
66	1,525	127.03	1,753	146.02	1,694	141.11	1,948	162.27		
67	1,525	127.03	1,753	146.02	1,694	141.11	1,948	162.27		
68	1,540	128.28	1,770	147.44	1,710	142.44	1,967	163.85		
69	1,575	131.20	1,812	150.94	1,751	145.86	2,013	167.68		
70	1,618	134.78	1,860	154.94	1,797	149.69	2,067	172.18		
71	1,666	138.78	1,915	159.52	1,851	154.19	2,129	177.35		
72	1,718	143.11	1,975	164.52	1,909	159.02	2,194	182.76		
73	1,775	147.86	2,040	169.93	1,971	164.18	2,266	188.76		
74	1,837	153.02	2,112	175.93	2,040	169.93	2,346	195.42		
75	1,900	158.27	2,184	181.93	2,110	175.76	2,427	202.17		
76	1,967	163.85	2,263	188.51	2,187	182.18	2,515	209.50		
77	2,036	169.60	2,342	195.09	2,263	188.51	2,602	216.75		
78	2,105	175.35	2,420	201.59	2,339	194.84	2,690	224.08		
79	2,171	180.84	2,497	208.00	2,412	200.92	2,773	230.99		
80	2,239	186.51	2,575	214.50	2,487	207.17	2,860	238.24		
81	2,310	192.42	2,655	221.16	2,566	213.75	2,952	245.90		
82	2,378	198.09	2,735	227.83	2,642	220.08	3,038	253.07		
83	2,453	204.33	2,820	234.91	2,724	226.91	3,133	260.98		
84	2,524	210.25	2,903	241.82	2,805	233.66	3,224	268.56		
85	2,615	217.83	3,006	250.40	2,905	241.99	3,341	278.31		
86	2,690	224.08	3,093	257.65	2,989	248.98	3,438	286.39		
87	2,766	230.41	3,182	265.06	3,074	256.06	3,535	294.47		
88	2,844	236.91	3,270	272.39	3,160	263.23	3,634	302.71		
89	2,923	243.49	3,360	279.89	3,248	270.56	3,735	311.13		
90	3,003	250.15	3,454	287.72	3,336	277.89	3,837	319.62		

ATTAINED AGE	PLAN F		ALL OTHER ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,745	145.36	2,006	167.10	1,939	161.52	2,230	185.76		
66	1,745	145.36	2,006	167.10	1,939	161.52	2,230	185.76		
67	1,745	145.36	2,006	167.10	1,939	161.52	2,230	185.76		
68	1,764	146.94	2,028	168.93	1,959	163.18	2,253	187.67		
69	1,804	150.27	2,074	172.76	2,003	166.85	2,304	191.92		
70	1,852	154.27	2,130	177.43	2,058	171.43	2,366	197.09		
71	1,908	158.94	2,193	182.68	2,119	176.51	2,437	203.00		
72	1,967	163.85	2,263	188.51	2,187	182.18	2,515	209.50		
73	2,031	169.18	2,336	194.59	2,256	187.92	2,595	216.16		
74	2,103	175.18	2,418	201.42	2,336	194.59	2,687	223.83		
75	2,176	181.26	2,502	208.42	2,417	201.34	2,780	231.57		
76	2,252	187.59	2,590	215.75	2,503	208.50	2,879	239.82		
77	2,330	194.09	2,680	223.24	2,590	215.75	2,978	248.07		
78	2,410	200.75	2,771	230.82	2,677	222.99	3,078	256.40		
79	2,485	207.00	2,858	238.07	2,762	230.07	3,176	264.56		
80	2,564	213.58	2,948	245.57	2,849	237.32	3,277	272.97		
81	2,645	220.33	3,042	253.40	2,940	244.90	3,381	281.64		
82	2,723	226.83	3,132	260.90	3,026	252.07	3,479	289.80		
83	2,808	233.91	3,229	268.98	3,120	259.90	3,588	298.88		
84	2,889	240.65	3,322	276.72	3,210	267.39	3,692	307.54		
85	2,993	249.32	3,442	286.72	3,327	277.14	3,826	318.71		
86	3,079	256.48	3,541	294.97	3,423	285.14	3,935	327.79		
87	3,166	263.73	3,643	303.46	3,519	293.13	4,046	337.03		
88	3,256	271.22	3,744	311.88	3,618	301.38	4,161	346.61		
89	3,346	278.72	3,849	320.62	3,719	309.79	4,277	356.27		
90	3,439	286.47	3,955	329.45	3,822	318.37	4,395	366.10		

ATTAINED AGE	PLAN G		ALL OTHER ZIP CODES							
	PREFERRED				STANDARD					
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,512	125.95	1,738	144.78	1,679	139.86	1,931	160.85		
66	1,512	125.95	1,738	144.78	1,679	139.86	1,931	160.85		
67	1,512	125.95	1,738	144.78	1,679	139.86	1,931	160.85		
68	1,528	127.28	1,758	146.44	1,698	141.44	1,953	162.68		
69	1,563	130.20	1,797	149.69	1,737	144.69	1,997	166.35		
70	1,604	133.61	1,844	153.61	1,782	148.44	2,050	170.77		
71	1,651	137.53	1,899	158.19	1,835	152.86	2,110	175.76		
72	1,704	141.94	1,959	163.18	1,893	157.69	2,176	181.26		
73	1,759	146.52	2,023	168.52	1,955	162.85	2,247	187.18		
74	1,821	151.69	2,094	174.43	2,023	168.52	2,326	193.76		
75	1,885	157.02	2,168	180.59	2,095	174.51	2,408	200.59		
76	1,950	162.44	2,243	186.84	2,168	180.59	2,493	207.67		
77	2,019	168.18	2,322	193.42	2,243	186.84	2,579	214.83		
78	2,088	173.93	2,402	200.09	2,320	193.26	2,668	222.24		
79	2,154	179.43	2,476	206.25	2,392	199.25	2,752	229.24		
80	2,220	184.93	2,554	212.75	2,468	205.58	2,838	236.41		
81	2,291	190.84	2,635	219.50	2,546	212.08	2,927	243.82		
82	2,359	196.50	2,712	225.91	2,621	218.33	3,014	251.07		
83	2,432	202.59	2,797	232.99	2,702	225.08	3,108	258.90		
84	2,503	208.50	2,878	239.74	2,781	231.66	3,198	266.39		
85	2,594	216.08	2,984	248.57	2,883	240.15	3,315	276.14		
86	2,668	222.24	3,067	255.48	2,964	246.90	3,408	283.89		
87	2,743	228.49	3,155	262.81	3,048	253.90	3,505	291.97		
88	2,820	234.91	3,243	270.14	3,134	261.06	3,604	300.21		
89	2,899	241.49	3,334	277.72	3,221	268.31	3,703	308.46		
90	2,979	248.15	3,426	285.39	3,310	275.72	3,807	317.12		

**Continental Life
Insurance Company of
Brentwood, Tennessee**

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Alabama

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Reminder:

- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- Open Enrollment and Guaranteed Issue use preferred rates
- For rates over age 90, refer to Outline of Coverage

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ATTAINED AGE	PLAN HI G		ALL OTHER ZIP CODES						
	PREFERRED			STANDARD					
	FEMALE		MALE	FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	
65	550	45.82	633	52.73	611	50.90	703	58.56	
66	550	45.82	633	52.73	611	50.90	703	58.56	
67	550	45.82	633	52.73	611	50.90	703	58.56	
68	556	46.31	639	53.23	618	51.48	711	59.23	
69	569	47.40	654	54.48	632	52.65	727	60.56	
70	584	48.65	672	55.98	649	54.06	746	62.14	
71	601	50.06	691	57.56	668	55.64	768	63.97	
72	620	51.65	713	59.39	689	57.39	792	65.97	
73	640	53.31	736	61.31	711	59.23	818	68.14	
74	663	55.23	762	63.47	737	61.39	848	70.64	
75	686	57.14	789	65.72	762	63.47	876	72.97	
76	710	59.14	817	68.06	789	65.72	907	75.55	
77	735	61.23	845	70.39	817	68.06	940	78.30	
78	760	63.31	874	72.80	844	70.31	971	80.88	
79	783	65.22	900	74.97	870	72.47	1,001	83.38	
80	808	67.31	929	77.39	898	74.80	1,033	86.05	
81	834	69.47	959	79.88	927	77.22	1,066	88.80	
82	858	71.47	987	82.22	953	79.38	1,096	91.30	
83	885	73.72	1,018	84.80	983	81.88	1,130	94.13	
84	911	75.89	1,048	87.30	1,012	84.30	1,164	96.96	
85	944	78.64	1,086	90.46	1,049	87.38	1,206	100.46	
86	971	80.88	1,117	93.05	1,079	89.88	1,241	103.38	
87	998	83.13	1,148	95.63	1,109	92.38	1,275	106.21	
88	1,026	85.47	1,180	98.29	1,140	94.96	1,311	109.21	
89	1,055	87.88	1,213	101.04	1,172	97.63	1,348	112.29	
90	1,084	90.30	1,247	103.88	1,204	100.29	1,385	115.37	

ATTAINED AGE	PLAN N		ALL OTHER ZIP CODES						
	PREFERRED			STANDARD					
	FEMALE		MALE	FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	
65	973	81.05	1,119	93.21	1,081	90.05	1,243	103.54	
66	973	81.05	1,119	93.21	1,081	90.05	1,243	103.54	
67	973	81.05	1,119	93.21	1,081	90.05	1,243	103.54	
68	1,008	83.97	1,159	96.54	1,120	93.30	1,288	107.29	
69	1,049	87.38	1,206	100.46	1,166	97.13	1,341	111.71	
70	1,089	90.71	1,252	104.29	1,210	100.79	1,392	115.95	
71	1,127	93.88	1,296	107.96	1,252	104.29	1,440	119.95	
72	1,166	97.13	1,341	111.71	1,296	107.96	1,490	124.12	
73	1,205	100.38	1,386	115.45	1,339	111.54	1,540	128.28	
74	1,246	103.79	1,433	119.37	1,384	115.29	1,592	132.61	
75	1,286	107.12	1,479	123.20	1,429	119.04	1,643	136.86	
76	1,327	110.54	1,526	127.12	1,474	122.78	1,695	141.19	
77	1,372	114.29	1,578	131.45	1,524	126.95	1,753	146.02	
78	1,418	118.12	1,631	135.86	1,576	131.28	1,812	150.94	
79	1,463	121.87	1,682	140.11	1,626	135.45	1,870	155.77	
80	1,512	125.95	1,739	144.86	1,680	139.94	1,932	160.94	
81	1,559	129.86	1,793	149.36	1,732	144.28	1,992	165.93	
82	1,606	133.78	1,847	153.86	1,784	148.61	2,052	170.93	
83	1,655	137.86	1,903	158.52	1,839	153.19	2,115	176.18	
84	1,704	141.94	1,960	163.27	1,893	157.69	2,177	181.34	
85	1,765	147.02	2,030	169.10	1,961	163.35	2,255	187.84	
86	1,816	151.27	2,088	173.93	2,018	168.10	2,321	193.34	
87	1,867	155.52	2,147	178.85	2,074	172.76	2,385	198.67	
88	1,920	159.94	2,208	183.93	2,133	177.68	2,453	204.33	
89	1,973	164.35	2,269	189.01	2,192	182.59	2,521	210.00	
90	2,028	168.93	2,332	194.26	2,253	187.67	2,591	215.83	